

School 2 Career

Countdown **seeds** Programme

OPEN THE DOOR TO A CAREER IN RETAIL!



Retail is an exciting career choice with loads of possibilities – from helping customers, stock management, marketing, to running a store.

SEEDS (Students Entering Employment Developing Skills) is a Gateway Programme that gives students a chance to get valuable work experience in supermarket retail and help make the transition from school into a career.

Students will gain credits that can be used towards a nationally recognised New Zealand Certificate in Retail. This could also lead to a career in retail or a pathway into a butchery or bakery apprenticeship. They'll be supported all the way and learn important skills in line with industry standards including: customer service; personal presentation; food safety; product knowledge and teamwork.

How it works

Students will receive customised learning resources, clear development plans and their work will be assessed by the ServiceIQ coordinator who also keeps their school up-to-date with progress.

Benefits for students

- ▶ Get an introduction to an exciting career in supermarket retail.
- ▶ Gain credits towards a nationally recognised qualification.
- ▶ Get real experience in a real workplace.
- ▶ Enjoy the camaraderie from working as part of a team.
- ▶ Learn great industry skills and knowledge essential for a retail career.
- ▶ Learn in a fully supportive environment.

TALK TO US

Service IQ
SMARTER PEOPLE FOR
SMARTER BUSINESSES

For more information
please contact ServiceIQ:
0800 863 693
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countdown

Programme details

The SEEDS Programme is made up of 22 credits covering the fundamentals in customer service identified by the industry as essential for the retail workplace. The programme involves 10 days' work experience over 10 weeks, plus pre-workplace support.

It costs \$500 +GST per student and results in a SEEDS Countdown certificate. The certificate is made up of a set menu of credits (see below) which can be used towards a New Zealand Certificate in Retail.

As part of Countdown SEEDS package each student will receive:

- ▶ a 10 week work placement with Countdown
- ▶ learning resources and assessment materials
- ▶ coaching support and assessment through a dedicated Workforce Engagement Advisor / ServiceIQ Gateway Coordinator
- ▶ Polo shirts (students can keep these).

Menu (Theory for 20666 and 11971 needs to be completed prior to entering the store)

Unit	Title	Level	Credits
20666	Demonstrate basic knowledge of contamination hazards and control methods used in a food business	2	2
11971	Use safe work practices in a retail environment under supervision	2	3
9677	Communicate in a team or a group which has an objective	2	3
28145	Interact with customers in a service delivery context	2	2
28301	Demonstrate knowledge of products and product information in a retail environment	2	5
11968	Demonstrate and apply knowledge of legislation applicable to sale of good and services	2	4
10791	Participate in an informal meeting	2	3
Total Credits			22

Why ServiceIQ?

ServiceIQ is the training partner for the retail industry and many others in the service sector. We help hundreds of businesses build success through world-class customer service, and we help young New Zealand students get a head-start with skills they need for a satisfying career and employment in the service industry.

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